



PALATKA MUNICIPAL AIRPORT
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NEWS LETTER

January 15, 2006

*** Various flavors of our *AeroShell* Aviation Lubricants, case only, **is now on sale** folks. As I mentioned last month, with you in mind, I was considering running a special sale on *AeroShell 100W*, the most popular flavor of Aviation engine oil. I have not offered this before so I was looking for feedback from you, our tenants and customers. Well, it's amazing how every time I put out a call, you respond in such fashion. Not only is the 100W on sale but every flavor we have and apparently, what we do not have as well. There are those of you out there, you know who you are, who inquired about various other *AeroShell* products that we do not carry. I am pleased to say I was able to put my hands on everything everybody asked me for.

So here's how this is going to work: I will stick to my offered deal of the century here. For a limited time, but no limit on purchase, a case of *AeroShell 100W* is now \$ 34.12 through January 31st and *AeroShell 100* is slightly lower while the semi-synthetic *AeroShell 15w50* is a bit higher. Pre-payment may be required when you place your order. Again...no limit. And we'll put the oil in your hanger for you if you don't take it over the counter.

Those who already placed orders have been invoiced and your product was in route before I even announced the sale. Actually, we put it in your hanger almost two weeks ago.

Remember folks, January 31st and not a day later. I'm gonna have to be firm on that. If you want to take advantage of a price on a case of oil that you have never seen before and won't see again, you better call and place your orders now.

*** Speaking of our line of Aviation Lubricants available for sale, something else came up that bears mentioning. It would seem many of you were unaware of our merchandising all together. So allow me to educate you.

Not only do we sell *AeroShell* products and lubricants, we also carry aeronautical charts, various pilot supplies such as log books, ear plugs, sick sacks, batteries, Pop Light magnifiers, fuel testers, the new GATS, and plotters, just to name a few things, and...a whole heaping herd of miscellaneous aviation merchandising and Palatka Municipal Airport custom design souvenirs. Might I add that our souvenir T-shirt is just smashing. I can't keep it in the case. We're out of coffee cups. And about those aeronautical charts: I keep our area only, the south and the southeast. We carry sectionals: Jax, Miami, New Orleans, Atlanta, and Charlotte. We have the AFD, the approach plates Terminal Procedures (Bound *and* Loose Leaf), L19/20 IFR Enroute Low Altitude, Flight Guide, and the bible itself: the FAR/AIM. We even carry the *Trade-a-Plane*.

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Or visit us at

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Just as with our line of Aviation Lubricants, we aren't getting rich on any other of our merchandising either. We provide these items as an additional customer service to you. I guarantee you our line of merchandising is priced just as ridiculous as our fuel.

And don't think our merchandising is limited to the above listed items. I CAN GET ANYTHING YOU WANT. Didn't mean to shout at you but you needed to know that. Just because we don't carry it doesn't mean you can't have it. I can get any chart, any *AeroShell* product, and any pilot supply. Just to prove that point, I bet there's one tenant doing back flips right now 'cause he has a barrel of *Aerobatic Smoke Oil* on the way. Yeah, ok, that one was a challenge but we made it happen. We also have a tenant on his way out west, flying to the aeronautical sectionals we had overnighted for him. And somewhere in New York is a little girl playing with her grandpa's Snoopy Ace stuffed doll Christmas gift. He wanted something unusual. So we chased it down for him.

You need something???...come see us. If we don't carry it...we'll get it. Let us do the legwork. It would be our pleasure.

*** The northwest hangar development water enhancement project is *finally* complete. T-Hangars # 1 through # 30 now all have raging water. The recent settlement of the surface and subsurface earth has allowed me to direct Jose to go back and anchor the new above ground water fixtures and freshen up the trenches a bit. Again, we thank you for your kind words and are delighted to have been able to provide this service for you.

*** Speaking of t-hangers, those of you experiencing illumination deficiencies may discover that Jose and Grant took care of those pesky problems for you. If they persist, please advise. Thank you for bringing it to my attention.

*** It is my understanding that all blessings are in place for the removal of trees from the FDOT's Highway 100 west right of way. The permitting process has begun. To refresh your memory, this was step number one in recapturing 1000' of existing pavement surface length on Runway 17/35.

*** We are yet again hot the heels of the Florida Department of Transportation, looking for funding for two possible rows of new t-hangers to be located in the neighborhood of the existing rows "L" and "M". You know them as t-hangers # 31 - # 44, just west of Skydive Palatka. To refresh your memory here, "L" and "M" opened for business in September of 1998.

The exact units per new row are still under consideration. They will be of no less than seven (7) units to match the present landscape and may be constructed with attached office space on each or either end. The offices are the brainchild of Andrew Holesko, Program Manager/Senior Consultant for Passero Associates, our Airport Engineers. We applaud Andrew for his wisdom and foresight to include two birds within the same stone. Even with the upcoming new terminal building, available office space for lease is something of which we have had a demand for sometime now.

The construction of hangers is a state eligible grant funded Capital Improvement. Hangers will eventually provide a revenue turn around so I anticipate the State's participation to be about 65% of total estimated project cost. I will keep you informed as this possible improvement begins to define itself.

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*** Phase II of the field rehabilitation Capital Improvement Project (CIP) is still in progress. Just to remind you of the specs on this CIP: Phase II includes rehabilitation of taxiway Alpha's pavement east of the secondary; Taxiways' Charley & Delta lighting north of the primary; the segmented circle; the compass rose; and the re-beautification and relocation of the State Road 100 fence line east. Dave Harris, Construction Engineer with Passero Associates, our Airport Engineers, is a regular face on site.

I urge you to keep abreast of activities and check for NOTAMs daily. Portions of pavement *will be* in and out of closure as this project phases forward. As of this writing, the following related NOTAMs are in place:

- *** Taxiway Alpha is *CLOSED* east of the secondary intersection of Runway 17/35. NOTAM issued 10-28-05.
- *** Runway 12/30 is *CLOSED*...until further notice...effective 0700 local 12-1-05. NOTAM issued 11-30-05.
- *** Taxiway Charley north of the Runway 09/27 intersection is *temporarily CLOSED*... effective 0600 local 12-5-05 until further notice. NOTAM issued 12-02-05.
- *** Taxiway Bravo east is *CLOSED* to thru traffic... until further notice...effective immediately. NOTAM issued 12-02-05.

Be aware of barricades and construction vehicles on or in the vicinity of active pavement. This CIP has a contract completion date of February 27th, although I anticipate this may be pushed into March.

Phase II is a \$ 1.4 million dollar capital improvement, joint participation between the Federal Aviation Administration, The Florida Department of Transportation, and the CITY OF PALATKA. That's 95% federal, 2.5% state, and 2.5% local.

*** The *Airport Advisory Board* will next meet on Thursday, February 16th, at 5:30 pm. These meetings are open to the public. We encourage your participation and invite you to come. To my knowledge, the meeting will occur at the Airport.

This concludes the January NewsLetter. And as always, if you have any questions or if there is anything we can do for you, please feel free to call.

Thank you.

Sincerely,

Donna S. Franklin

Airport Business Operations Supervisor

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